

1. Title of the Practice

‘CAREER PLANNING AND DEVELOPMENT’

2. Objectives of the Practice 100 words

1. To promote the academic growth of the learners.
2. To provide information on different programs, qualifications and job opportunities.
3. To provide various skills for the learners through short term courses.
4. To enable learners to make meaningful choices about their Career.
5. To have placement of the learners in the industry.
6. To help the students realize the importance of getting employed on completion of the programme.
7. To make the students competent and efficient enough to get employment

3. The Context 150 words

A career can be defined as a pattern of work experiences comprising the entire life span of a person and which is generally seen with regard to a number of phases or stages reflecting the transition from one stage of life to the next.

Career decisions need to be made throughout the lifespan because a career has a major bearing on individuals' lifestyle. It determines earnings, job security, friends, and acquaintances, amount of leisure time and residence.

Colleges can assist youth preparing to enter the world of work in understanding the decisions that need to be made, and provide those individuals with the skills necessary to make well informed decisions.

4. The Practice 400 words

The career guidance and placement cell assist all students in making informed educational choices, various career options. It also focuses on development of academic and career awareness exploration. The Cell's activities are initiated by the teaching faculty of different departments. The placement cell has undertaken several measures like organizing seminars, mock interviews, soft skills, communicative skills, personality development, corporate culture/etiquette and leadership skills to the students.

Following are regular features of the Cell:

- Knowledge building sessions.
- Activities on CV preparation, Group Discussion,
- Training in basic communication skills.
- Guidance for competitive exams.

- Lectures on career awareness.
- Motivational lectures.
- Motivation for self-employment.
- Information about emerging career opportunities.
- Placement.

The Career Guidance and Placement Cell organized different activities for the students every year. 2019-20

Dates	Details of the Programme	Speaker
27/08/2019	Preparation for Central and State Government Exams	Mr.Sukrut, SSB Institute
03/12/2019	Seminar on Competitive Exam	Mr.RohitJadhav, Mr. PravinAmbore, Mr. Rahul Kasar from Reliable academy
11/12/2019	Seminar on Sales Management	Mr.Bhalchandra Pandey , Retired Sales Manager, Camlin company
13/01/2020	Career in Aviation Industry	Mr.Rahul Nale,

On 21st Jan 2020 Pragati College had organized placement drive for all the TY students i.e. B.M.S.,B.B.I., B sc. IT and B.com. for Sutherland Global Company.

List of selected students for voice job:

Sr.No	Name of the candidate	Class	Name of the Company
1	Abhishek Santosh Kelkar	Ty.B.com	Sutherland Global
2	Dipti Naval Bajpai	Ty.B.com	Sutherland Global
3	Pranay Pramod Keluskar	Ty.Bms	Sutherland Global
4	Bhargavi Vilas Sawant	Ty.Bms	Sutherland Global
5	Anisha Praful Sawant	Ty.Bms	Sutherland Global
6	Nidhi Anil Sharma	Ty.Bms	Sutherland Global
7	Pratik Pradip Kadam	Ty.Bbi	Sutherland Global
8	Jaisingh A Bhaidari	Ty.Bsc (IT)	Sutherland Global

9	Pranav D Shinde	Ty.Bsc (IT)	Sutherland Global
10	Mohit S. Kambli	Ty.Bsc (IT)	Sutherland Global
11	Hardik Bhikaji Koregaonkar	Ty.Bsc (IT)	Sutherland Global
12	Jagadish wari Jilla (off campus selection)	Ty.Bsc (IT)	Capegemini Technology Services Limited,Belapur road
Internship			
13	AditiBhoir	BMS	Aditya Birla Capital Internship completed Certificate Pending for all
14	Divyanka Bhoir	BMS	Aditya Birla Capital
15	Hemangi Warke	BMS	Aditya Birla Capital
16	Pratiksha Mejari	BMS	Aditya Birla Capital
17	Siddhi Raut	BMS	Aditya Birla Capital
18	Namrata Suware	BMS	Aditya Birla Capital
19	Sayli Kadam	BMS	Aditya Birla Capital
20	Vijay Ranjane	BMS	Aditya Birla Capital
21	Vasant Sawant	BMS	Aditya Birla Capital
22	Prabhat Harvande	BMS	Aditya Birla Capital
23	Steven Dantas	BMS	Aditya Birla Capital
24	Abhishek Parab	BMS	Aditya Birla Capital
25	Aditya Nerkar	BMS	Aditya Birla Capital
26	Dhananjay Khot	BMS	Aditya Birla Capital
27	Mayur jayram Bhoir	BMS	SAHU Technologies Internship completed and certificate received for all
28	Suraj pravin Kadam	BMS	SAHU Technologies

29	Manish Prafull Gupte	BMS	SAHU Technologies
30	Mayuri Machindra Joshi	BMS	SAHU Technologies
31	Divyanka Janardan Bhoir	BMS	SAHU Technologies
32	Sakshi Sanjay Joshi	BMS	SAHU Technologies
33	Ashwini Chandrakant Wagh	BMS	SAHU Technologies
34	Akshata Eknath Ghugare	BMS	SAHU Technologies
35	Shivarth Shashikant Patil	BMS	SAHU Technologies
36	Pranali Jadhav	BMS	SAHU Technologies
37	Shweta Chandrakant Zimur	BMS	SAHU Technologies
38	Vaibhav Sawant	BMS	SAHU Technologies
39	Madhuri Anil Zambre	BMS	Manipal cigna healthy insurance Doing internship
40	Sakshi Tate	BMS	Rajesh R. Pradhan Internship completed and certificate received
41	1. Prathamesh Loke 2. Sanjay Naik	BMS	I care insured investment Internship completed and certificate received
42	1. Akshaya Kasekar	BMS	Ajit More CA
43.	1. Samiksha tirwadkar	BMS	Advocate Datta Mhatre
44.	1. Sneha Kumkar 2. Megha Gore	BMS	Rajan Enterprise
45.	1. Bhavesh Pawar	BMS	VFS Global
46.	1. Pranali Vasant Jadhav	BMS	Ski network
47.	1. Ankit vasudev bhoir 2. Akshata Eknath Ghugare	BMS	Pravin electronics Private Ltd.

48.	1. Pranay Subhash Patil 2. Aarti Parshuram Bhandare 3. Mayuri Machindra Joshi 4. Ashwini Chandrakant Wagh 5. Sayli Kishor Hiwale 6. Aishwarya Vishvanath Mali 7. Sakshi Sanjay Joshi 8. Samiksha Sanjay Joshi	BMS	Sanskarbuildcon builders & developers
49.	Omkar Ashok Sakpal	BMS	Yunus& Association
50.	Guravi prabhu	BMS	S.R .IT . Solution
51.	1. Suresh Varade 2. Mayur jayram Bhoir	BMS	Shree prasad

1. Title of the Practice

“PRAGATI ENTREPRENEURS: EXHIBITION CUM SALE”

2. Objectives of the Practice 100 words

PRAGATI ENTREPRENEURS is an event of the students, for the students, by the students for developing the entrepreneurial skills. The objectives of this event are:

- To motivate the entrepreneurial instinct.
- To develop necessary knowledge and skills among the participants.
- To develop and strengthen entrepreneurial quality and motivation.
- To develop various businesses related skills of marketing, quality management, distribution and human resource management.
- To make the potential entrepreneurs know about the possible risks and failures.

3. The Context 150 words

The need of developing an entrepreneurial culture in general has to be focused in the entire society. Colleges and Educational institutions can take the initiative and while doing so, the behaviours, attributes and skills should be fostered among learners to develop entrepreneurship. PRAGATI ENTREPRENEURS: EXHIBITION CUM SALE is a program

meant to develop entrepreneurial abilities among the learners. In other words, it refers to inculcation, development, and polishing of entrepreneurial skills into learners needed to establish and successfully run his / her enterprise. Thus, the concept of PRAGATI ENTREPRENEURS: EXHIBITION CUM SALE was to provide platform to the learners to exhibit their skills and motivate them to start self-employment.

4. The Practice 400 words

The process of entrepreneurship development is nothing but helping the entrepreneurs develop their skills through training and application of that training. Pragati Entrepreneurs was initiated with the intention to make students aware about skill development and motivate them to start their business and create employment opportunities. Every year Pragati Entrepreneurs organizes an exhibition cum sale for the students where they can exhibit their skills by displaying the food and other products made by them. This year because of the covid-19 pandemic the physical exhibition was not possible due to lockdown situation.

This year a webinar was organized on Monday 25th May 2020 at 11 am on ‘Pragati Entrepreneur on start ups and entrepreneurship’. The speaker was Mr.MufaddalBookwala from Mumbai. He was working in the field of marketing corporate gifting for 18 years but from last three years he started his own start up business by the name ‘Mufaddal sports’ to pursue his childhood passion of cricket and sports. The objective of this webinar was to imbibe entrepreneurial thoughts in the minds of the students.

The programme was organized in association with IQAC under Commerce Association.

Around 104 participants participated in the webinar and some students also joined on YouTube. Feedback form was filled by the students and e certificates were distributed to the students who attended the webinar.

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5. Evidence of Success 200 words


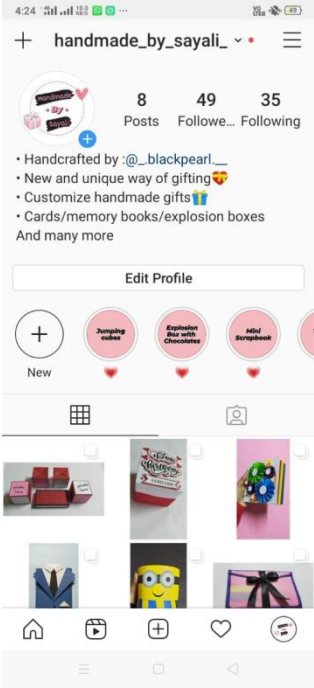

The learners motivated from the above practice/event have started up with their own venture in different fields. Following is the list showing some glimpses:

Sr No.	Name Of Student	Description of Work	Class	Link /Address	Evidence

1.	Ms.ManaliDharod	Mehendi Artist	T.Y.B. M.S	Mehendi_by_manali (Instagram)	
2.	Mr.PranayKeluskar	TilGudLadoo (only in the month of Dec and jan)	T.Y.B. M.S	Via Personal account of FB and Whatsapp	
3.	Mr.RushikeshBhor	LIC Agent (Insurance advisor)	T.Y.B. M.S	_rushibhor_06 (Instagram)	
4.	Ms. Bhakti Khataavkar	E –Business (All Types of Medical Equipments, Dresses, Makhars For Ganpati, Wall Decoration, Seasonal Products)	T.Y.B. M.S	Via Personal account of FB and Whatsapp	
5.	Ms.KejalSavla	Mehendi Artist	S.Y.B. M.S	Ks_mehendi_artist	

6	Ms. Monica Deshmukh	Makeup Artist	TYBB I	Shop No.01, Dharma Shruti building, DevichaPa da, Dombivli 421202	
7	Mrs. Priyanaka Gupta	Online Apparel Selling	TYBB I	002 Bhavadiya CHS, Hanuman Nagar, Near Pragati College, DNC Road, Dombivli (E)	
8	Ms.Tanaya Gaikar	Craft and Greetings Making	SYBB I	Instagram and WhatsApp @tanaya_creation	

9	Deepak Soni	Modicare Product Business	T.Y.B. SC(I.T)	https://modicare-distributor-point-dombivli.business.site/ https://www.facebook.com/modicaredpombivli https://www.instagram.com/modicare_dp_dombivli/ https://www.instagram.com/modicaredpombivli/	  
10	Dhanishtha Krishna Nigale	Cake making business.	T.Y.B com	D/2,403 Abhidhras hna Garden, Ganesh Nagar Titwala(E) 421605	

					
11	SayaliMohite	Handmade gifts	Sybcom	Handmade_by_sayali_	
12	Ms.Ankitakrishna Gupta	Mehendi Artist	T. Y. Bcom	Via WhatsApp	

6. Problems Encountered and Resources required: 150 words

Event management is a massive task for any event organizer. There are so many problems that an event organizer faces while conducting an event such as:

1. Permission: Proper approval from Principal with respect to date, time and space.
2. Arrangement of Chief Guest: Time availability of different guest from different field every year is a great challenge.
3. Fund Management: Collection of fees from the stall holders and maintaining proper record for everything
4. Resource Management: Providing proper amenities to the participants such as chairs, tables, electricity connection etc.
5. Time Management: Starting and closing the event as per the given time.
6. People Management: Making all the students involved in the event and treating them equally
7. Communication: Helping and guiding the participants regarding the schedule by way of circulating the notice in each class room well in advance.
8. Crowd management, People's Security: Taking care that no fight/mishap happens during the event.